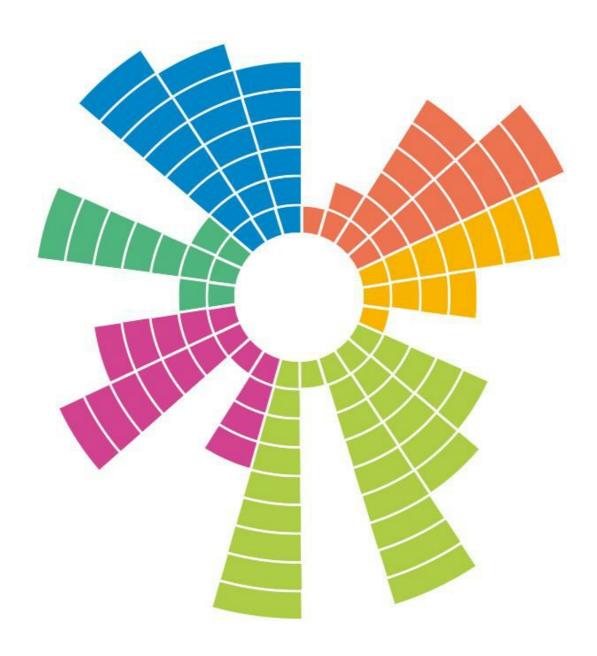
## Ingrid Bergman





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## Competency potential overview

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Very talented ● ● ●	Talented • • • O	Moderat	ely talented ••OO	Less	talented • O O O	Inverse	•	
Competency	Learnability		Drive 1		Drive 2		Drive 3	
Coaching	••••	9	Social empathy	9	Helpfulness	9		
Developing Employees	••••	9	Social empathy	9	Helpfulness	9		
Listening	••••	9	Social empathy	9				
Sensitivity	••••	9	Social empathy	9				
Attention To Detail	••••	8	Order & structure	8				
Independence	••••	8	Independent thinking & acting	7	Need for support <b>●</b>	1		
Stress Management	••••	8	Stress management & pressure	8				
Focus on Quality	••••	7.33	Order & structure	8	Variety 🖨	1	Conformity	5
Controlling Progress	••••	7	Order & structure	8	Purposiveness	6		
Learning Ability	••••	7	Ambition & challenges	7	Persistence	7		
Perseverance	••••	7	Persistence	7				
Planning and Organizing	••••	7	Order & structure	8	Purposiveness	6		
Result-Orientedness	••••	6.66	Ambition & challenges	7	Pragmatism	7	Purposiveness	6
Discipline	••••	6.5	Order & structure	8	Conformity	5		
Customer Orientation	•••0	6.33	Sociability & contact	1	Social empathy	9	Helpfulness	9
Negotiating	•••0	6.33	Social empathy	9	Dominance	4	Purposiveness	6
Courage	•••	6	Independent thinking & acting	7	Self-esteem	6	Conformity	5
Presenting	•••0	6	Extraversion	6	Self-esteem	6		
Ambition	•••0	5	Ambition & challenges	7	Persistence	7	Energy & action	1
Business Orientation	•••	5	Ambition & challenges	7	Independent thinking & acting	7	Energy & action	1
Conflict Management	•••0	5	Sociability & contact	1	Social empathy	9	Self-assertion	5
Cooperation	•••0	5	Sociability & contact	1	Helpfulness	9		

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Competency	Learnability		Drive 1		Drive 2		Drive 3	
Innovative Power	•••0	5	Independent thinking & acting	7	Energy & action	1	Pragmatism	7
Networking	•••0	5	Sociability & contact	1	Social empathy	9		
Creativity	•••0	4.66	Order & structure <b>⊖</b>	8	Independent thinking & acting	7	Conformity	5
Conduct	•••0	4.5	Conformity	5	Need for status	4		
Decisiveness	•••	4.5	Independent thinking & acting	7	Decision making	2		
Delegating	•••0	4.5	Helpfulness <b>●</b>	9	Responsibility & leadership	2		
Forming Judgment	•••	4.5	Independent thinking & acting	7	Decision making	2		
Accountability	••00	4.33	Self-esteem	6	Conformity	5	Responsibility & leadership	2
Flexible Behavior	••00	4.33	Order & structure •	8	Conformity 👄	5	Purposiveness	6
Commercial Power	••00	4	Ambition & challenges	7	Sociability & contact	1		
Energy	••00	4	Persistence	7	Energy & action	1		
Initiative	••00	4	Ambition & challenges	7	Energy & action	1		
Managing	••00	4	Dominance	4	Responsibility & leadership	2	Purposiveness	6
Need to Achieve	••00	4	Ambition & challenges	7	Energy & action	1		
Vision	••00	4	Independent thinking & acting	7	Variety	1		
Persuasiveness	••00	3.66	Extraversion	6	Dominance	4	Energy & action	1
Identification With Management	••00	3.5	Respect	2	Conformity	5		
Sociability	••00	3.5	Extraversion	6	Sociability & contact	1		
Assertiveness	••00	3.33	Sociability & contact	1	Dominance	4	Self-assertion	5
Organization Sensitivity	••00	3	Sociability & contact	1	Conformity	5		
Adaptability	•000	1.5	Order & structure •	8	Variety	1		
Leadership of Groups	•000	1.33	Sociability & contact	1	Energy & action	1	Responsibility & leadership	2
Social Awareness	•000	1	Variety	1				

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